
ELITE POKER COACH PLAYBOOK

UNIBET MICROSTAKES STRATEGY GUIDE: NL4 & NL10

Welcome to your comprehensive master manual for **Unibet Poker's NL4 and NL10 Cash Games**. This guide has been carefully engineered to exploit the unique microstakes ecosystem of the Unibet platform. Because Unibet provides some of the lowest microstakes rake structures in online poker history—including a flat 2% rake at NL4, 3.5% at NL10, and a strict 'no flop, no drop' preflop policy—the preflop and postflop GTO mathematics shift dramatically compared to high-rake networks like GGpoker (Danske Spil) or PokerStars.

By playing a loose, spilbar (playable), and highly exploitative postflop strategy in position, your **Equity Realization (EqR)** and implied odds skyrocket. This playbook serves as your tactical roadmap to crushing passive recreational players ('Calling Stations'), tightening up against ultra-tight 'Nits', and counter-exploiting aggressive regular players ('Regs') at these stakes.

This reference document is intended to be kept open on a secondary monitor or tablet while you grind at the tables.

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1. THE RAKE LANDSCAPE: UNIBET VS. HIGH-RAKE NETWORKS

In microstakes cash games, rake is the single greatest obstacle to your winrate. On most mainstream cardrooms, players are caught in a devastating **rake trap**. For example, PokerStars and GGPoker (including the Danske Spil GG portal) charge standard rake rates of 4.5% to 5.0% with massive rake caps relative to the stakes. Furthermore, GGPoker opkræver (charges) rake preflop on any pot reaching 2.5bb or more, even if no flop is ever dealt, directly reducing the profitability of preflop steals and 3-bets.

Unibet Poker operates with a fundamentally different, player-friendly rake system that makes the microstakes highly beatable:

Site / Level	NL2 / NL4 Rake & Cap	NL10 Rake & Cap	Preflop Rake Policy	Cap Shorthand (2-3 players)
Unibet Poker	2.00% / €0.50 Cap (NL4)	3.50% / €1.50 Cap	Strict 'No Flop, No Drop' (0% Rake)	Automatically Halved!
GGpoker / Danske Spil	4.50% / \$0.16-\$0.40 Cap	4.50% / \$0.75 Cap	Raked Preflop (at >=2.5bb)	Standard Cap
PokerStars	5.00% / \$1.00 Cap	5.00% / \$1.00 Cap	Strict 'No Flop, No Drop' (0% Rake)	Standard Cap

The Golden Strategic Consequences:

- **'No Flop, No Drop' is your shield:** Since no rake is taken preflop, your preflop steals and 3-bet bluffs cost absolutely nothing in administrative fees. You retain 100% of the blinds you successfully steal.
- **Implied Odds Explosion:** With a low rake cap of €0.50 at NL4, any massive pot (e.g., a 100bb all-in pot totaling €8.00+) will only pay €0.50 rake. This represents a minor 6.25% of the pot. On other networks, you pay the full 5.0% because the cap is set artificially high (e.g., \$1.00). This means that **set-mining with pocket pairs and flat-calling with suited connectors become infinitely more profitable** because you retain a much larger portion of your opponent's stack when you strike a monster hand postflop.
- **Widen Up:** The drastic reduction in postflop 'tax' allows you to widen your preflop opening ranges, flat-call broadly in position, and defend your Big Blind with a much wider selection of hands.

2. RAISE FIRST IN (RFI) - WIDE PREFLOP OPENING RANGES

Under Unibet's low-rake environment, you should open a wider and more connected preflop range. Our standard open-sizing on Unibet is **2.5x (€0.10 at 10NL, €0.10 at 4NL)** from all positions except the Small Blind, where we raise to **3x (€0.12 at 4NL)** to mitigate our out-of-position disadvantage. On the Button, you can scale down your sizing to **2x-2.25x** to make your steal attempts even cheaper if the blinds are folding too much.

Raise First In (RFI) Ranges by Position (Standard 2.5x Sizing):

Position	Open %	Specific Hand Range Recommendations
UTG / LJ	~18.5%	22+ (all pairs open pure for implied odds), A2s+, K9s+, Q9s+, JTs, T9s, 98s, 87s, ATo+, KJo+
HJ	~23.0%	22+, A2s+, K5s+, Q9s+, J9s+, T8s+, 98s, 87s, 76s, 65s, 54s, A9o+, KTo+, QTo+, JTo
CO	~32.0%	22+, A2s+, K3s+, Q8s+, J8s+, T8s+, 97s+, 87s, 76s, 65s, 54s, A8o+, K9o+, QTo+, JTo
BTN	~46.0%	22+, A2s+, K2s+, Q2s+, J4s+, T5s+, 96s+, 86s+, 75s+, 64s+, 54s, A2o+, K5o+, Q9o+, J9o+, T8o+, 98o
SB (Limp/Raise)	~62% VPIP	Limp (38%): 22-66, weak suited Kings/Queens, connectors, weak offsuit broadways (T9o, 98o). Trap with AA/KK (15%). Raise 3x (24%): 77+, A8o+, A5s+, and strong broadways.

3. BUTTON FLAT-CALLING - REVIVING THE SPEKTULATIVE RANGES

A standard GTO cash game solver running in a 5% raked environment will tell you to play a strict '3-bet or fold' strategy on the Button, flatting only 5% of hands. This is because calling preflop builds a medium-sized pot, which is heavily taxed by the house postflop.

On Unibet, **you should flat-call extensively on the Button**. Since the rake is minimal, your postflop Equity Realization (EqR) in position is massive. You can profitably call preflop-raises with spekulative hands like suited connectors, suited broadways, and pocket pairs to play highly profitable postflop pots in position against weaker opponents.

BTN Flat-Calling Range vs. Standard 2.5x Open Raise:

Villain Position	BTN Flat %	Flat-Calling Range Detail (BTN IP)
vs. UTG / LJ Open	~11.0%	Pocket Pairs: 22-TT (pure flat for set-mining. 3-bet JJ-QQ oftere, flat occasionally as a trap). Suited Ax: A2s-AJs. Suited Broadways: KQs, KJs, KTs, QJs, QTs, JTs. Suited Connectors: T9s, 98s, 87s.
vs. HJ Open	~13.0%	Pocket Pairs: 22-TT. Suited Ax: A2s-AQs. Suited Broadways: KQs, KJs, KTs, QJs, QTs, JTs, Q9s, J9s. Suited Connectors: T9s, 98s, 87s, 76s.
vs. CO Open	~17.0%	Pocket Pairs: 22-99 (3-bet TT-JJ oftere for value). Suited Ax: A2s-AQs. Suited Broadways: KQs, KJs, KTs, K9s, QJs, QTs, JTs, Q9s, J9s, T8s. Suited Connectors: T9s, 98s, 87s, 76s, 65s, 54s. Offsuit: AQo, AJo (extremely profitable in position vs. CO's loose, wide range).

Squeeze Sizing Heuristic (Big Blind Warning): If you flat-call on the Button and a player in the blinds squeezes to a standard large size (e.g., 12bb+), your immediate pot odds shrink. **You must fold small pocket pairs (22-66) OOP** unless the squeeze is exceptionally small (under 9bb), or you are deep-stacked (150bb+) and up against a predictable Nit where your implied odds are guaranteed.

4. ADVANCED 3-BETTING STRATEGIES (LINEAR VS. MERGED)

A typical GTO 3-betting range in tough, high-stakes games is highly polarized: it consists of premium value hands (QQ+, AK) and weak card blocker bluffs (e.g., A4s-A2s, K5s) designed to fold easily to a 4-bet. In microstakes cash games, particularly on Unibet 4NL and 10NL, **this polarized strategy is a critical error**.

The average microstakes player opens too tight, calls 3-bets too wide (10-20% more often than GTO), and under-4-bets drastically (only 4-betting ~15% instead of 20%+). Because you have very little preflop fold equity but immense postflop realization, **you must switch to a linear / merged 3-betting strategy**. This means removing weak blocker bluffs and replacing them with highly playable hands that play exceptionally well in bloated postflop pots.

Erase These Blocker Bluffs: Stop 3-betting hands like A3s, A4s, A7s, A8s, AJo, and KQo in standard spots. Since opponents rarely 4-bet, blocking Aces and Kings is less valuable, and these hands play poorly postflop against a wide calling range, constantly trapping you in dominated, high-variance spots.

1. What to Keep/Increase (Postflop Playability):

Always 3-bet suited connectors (like 98s, 87s) and suited broadways (like JTs, QTs, QJs, KJs) with high frequency. They retain excellent equity when called and allow you to navigate turn and river boards aggressively.

2. The Two Massive 'Preflop Steal' Exploit Spots:

You should widen your 3-betting range significantly beyond GTO baselines in these two highly specific, under-defended spots:

- **Spot A: Big Blind vs. Button Open (3-bet: 18-22%):** The Button opens extremely loose but plays terribly against 3-bets out of the blinds (folding too much preflop or flatting and folding to small c-bets postflop). Take all 'mixed' GTO 3-bet hands (hands that GTO 3-bets 50% of the time, such as A2s-A5s, KJs, KTs, QJs, JTs, AJo, 87s) and 3-bet them 100% of the time.
- **Spot B: Blind vs. Blind (BB vs. SB 3-bet: 20-25%):** Since you have absolute in-position advantage postflop, unmercifully punish the Small Blind's wide, weak open raises or passive limps by re-raising a wide, linear Broadway range.

5. PREFLOP DEFENSE AGAINST 3-BETS (IP VS. OOP GUIDELINES)

When you open-raise preflop and face a 3-bet, your strategic location (In Position vs. Out of Position) is the most important variable. Thanks to Unibet's low postflop rake, you can afford to play a wider defense range, but you must strictly respect position:

BTN Position vs. Blinds 10bb 3-Bet (IP Defense - Pure Advantage):

When you open to 2.5bb on the Button and face a 10bb 3-bet from the Small Blind or Big Blind, you have the advantage of position. You defend ~57% of your opening range (Call ~49%, 4-bet ~8.5%):

Action IP	Standard Range	Bluff / Mixed Candidates	Strategic Rationale
4-Bet (Value)	QQ+, AKs, AKo	QQ / QQ (mix calls)	Premium equity. Call off standard 5-bet shoves.
4-Bet (Bluff)	A5s - A2s	K5s - K2s (thin blockers)	Excellent Ace-blockers with straight/flush backdoor equity.
Call IP	22-JJ, AQs-A6s, AQo, KQs-KTs, QJs, QTs, JTs, T9s, 98s, 87s, 76s, 65s, 54s	Q9s, 86s (mix)	Low rake cap makes calling with pocket pairs and connectors extremely profitable. Set-mine 100%.
Fold	ATo, AJo, K9o-K6o, KQo-KTo, QJo	JTo, T9o	Offsuit broadways are heavily dominated 'rake traps'. Fold OOP and OTB.

OOP Defense Guidelines (LJ/HJ/CO vs. IP 3-Bet):

When you are out of position (e.g., opening in Hijack and BTN 3-bets you), your postflop Equity Realization collapses. **You must switch to a tight '4-bet or fold' strategy with your marginal hands:**

Your Position	OOP Call Range	OOP 4-Bet Value	OOP 4-Bet Bluff	OOP Fold (Rake-Traps)
Cutoff (CO)	77-JJ, AQs, AJs, ATs, KQs, QJs, JTs, T9s	QQ+, AK	A5s-A4s, KJs	Fold all pairs < 77, fold AQo, A9s-, connectors.
Hijack (HJ)	88-JJ, AQs, AJs, KQs, QJs, JTs	QQ+, AK	A5s	Fold pairs 22-77, fold AQo, A9s-, suited connectors.
UTG / LJ	99-JJ, AQs, AJs, KQs, QJs	KK+, AK	A5s (low freq)	Fold pairs 22-88, fold AQo, fold all connectors < T9s.

6. THE 4-BET MASTER CLASS (GTO POLARIZATION VS. LINEAR VALUE)

Preflop 4-betting on Unibet must be highly customized depending on whether you are playing ****10NL**** or ****4NL**** and what opponent profiles you are facing. Because the rake is minimal, your preflop sizing decisions must be mathematically precise.

1. Sizing Rules (100bb Deep Baseline):

Never alter your 4-bet sizing based on the strength of your hand—this immediately leaks your range. Instead, size your raises strictly based on position:

- **In Position (IP) 4-bet: 22bb – 23bb** (e.g., BTN vs. SB 10bb 3-bet). Raise to 22.5bb to give yourself leeway and deny correct odds.
- **Out of Position (OOP) 4-bet: 24bb – 26bb** (e.g., CO vs. BTN 10bb 3-bet). OOP raises must be larger to reduce the postflop stack-to-pot ratio (SPR) and neutralize the opponent's positional advantage.
- **Exploitative Sizing vs. Fish: 26bb – 28bb** (Value Only). When a recreational player or calling station 3-bets you, skru (dial) your 4-bet sizing up with premium hands (AA, KK, QQ, AK). They will call regardless of size.

2. 10NL Strategy: The GTO/Polarized Approach vs. Regs

Against aggressive regulars (Regs) who 3-bet frequently (>8.5%), play a balanced, polarized 4-betting range:

- **Value 4-Bets:** KK+, AK (QQ and JJ can 4-bet or call depending on dynamic). They comfortably call 5-bet jams.
- **Bluff 4-Bets (A5s-A2s):** Suited wheel Aces are your best bluffs. They block pocket Aces (AA) and AK, but have superb straight and flush potential if called postflop. You fold these easily to a 5-bet shove.
- **Counter-Exploit:** Regs over-fold heavily to 4-bets and under-5-bet shove (up to 12% less than GTO). Exploit this by expanding your 4-bet range to 25-30% using KTo, ATo, KJo, and K8s as bluffs in late position.

3. 4NL Strategy: The Linear / Value-Only Approach

At 4NL, players 3-bet too tight (usually <6%) and call 4-bets far too often. They play extremely sticky postflop and hate folding. **Therefore, you must NEVER 4-bet bluff on 4NL!**

- Completely eliminate hands like A5s, A2s, or KJs as 4-bet bluffs.
- Open a highly linear, merged 4-bet range consisting of pure value hands: **TT+, AQs+, and AKo/AKs**.
- Since they never fold preflop, you will consistently isolate yourself in massive pots with a dominant, premium range that will crush their weak, flat-called Broadway cards.

7. EXPLOITATIVE POSTFLOP PLAYBOOK (FISH, NITS & SLOWPLAYERS)

To maximize your winrate on Unibet, you must dynamically adjust your postflop play based on two extreme microstakes profiles: ****Passive Calling Stations (Fish)**** and ****Ultra-Tight Nits****.

1. Crushing 'Calling Stations' (VPIP >35%, PFR <10%):

- **Value-bet extremely thin:** Lower your standards for what constitutes a value-bet. You can easily bet three streets of value with top pair, weak kicker (e.g., A7 on A-8-3-2-6) or second pair (e.g., K9 on K-8-2-J-4) because they will call you down with fourth pair, burden of their range, or high cards.
- **Use small bet-sizings early:** Bet small (under 40% pot) on the flop and turn. This keeps their calling range as wide and weak as possible, allowing you to extract maximum value from the bottom of their range.
- **Never bluff the river:** If a calling station has called the flop and turn, they will almost never fold the river. Check down and realize your showdown value unless you hit a premium hand.
- **Avoid 'Value-Owning' yourself:** Calling stations play strong hands like two-pair or sets extremely passively (slowplaying). If a passive station suddenly leads out big or raises you on the turn or river, **they always have a monster—fold immediately!**

2. Crushing 'Nits' (VPIP <15%, PFR <10%):

- **Steal their blinds relentlessly:** Nits over-fold massively preflop. If you are on the BTN or SB, and nits are behind you, **expand your opening range to 100% of hands** using a small 2x min-raise. They fold so often that your steal is immediately profitable.
- **Over-fold to their aggression:** If a Nit check-raises you postflop or bets three streets, it is always a premium value hand. Fold hands as strong as top-pair or overpairs (AA/KK) without blinking—they simply do not bluff in these spots.
- **Auto-c-bet small:** Bet 25% of the pot on almost all flop textures. Nits fold immediately when they miss, granting you cheap, high-frequency fold equity on the flop.

3. Defeating the 'Passive Station with Slowplays' (VPIP 30+, low 3-bet):

A highly frustrating profile on microstakes is the player who plays loose (VPIP 30+) but 3-bets very little (<4%). They flat-call preflop with premium hands like TT-QQ, AQo, or AK, setting postflop traps.

- **Set the price high preflop:** Since they limp or flat-call too much, raise larger preflop (3.5x - 4x) for value. Even though they occasionally hold a strong hand, their overall 30% VPIP range is extremely diluted with garbage (K7o, Q8s, J9o).
- **C-bet small (25% pot) on the flop:** Take advantage of their passivity. They rarely raise as a bluff, allowing you to fold immediately if they raise, and buy a cheap turn card if called.
- **Gear down on the turn:** If they call your flop bet, their range is no longer weak junk; it consists of strong Aces, top pairs, and premium draws. Stop bluffing/barreling on the turn and check down your marginal hands.

The Playbook Summary Heuristic: Against aggressive Regs, 4-bet relentlessly preflop to exploit their over-folding. Against Nits, steal preflop and fold immediately to any postflop retaliation. Against Fish, value-bet them to death with thin ranges and stop bluffing. This is how you conquer Unibet cash games.